

All American Registry  
Income Statement  
For the Three Months Ending March 31, 2017

	Year to Date This Year	Year to Date Last Year	Year to Date Budget
<b>Revenues</b>			
Registrations < 24 months	\$ 685.00	\$ 935.00	1,060.00
Registrations > 24 months	66.00	90.00	0.00
Registrations NM < 24 months	0.00	30.00	0.00
Transfers under 60 days	135.00	125.00	210.00
Transfers over 60 days	14.00	112.00	0.00
Annual memberships - Senior	1,750.00	2,350.00	2,350.00
Annual memberships - Junior	120.00	185.00	180.00
New membership - Senior	40.00	180.00	180.00
New membership - Junior	40.00	70.00	70.00
Duplicates	3.00	52.00	0.00
Naming	35.00	105.00	0.00
SOC	10.00	10.00	0.00
Write off old accounts	(5.00)	0.10	0.00
<b>Total Revenues</b>	<u>2,893.00</u>	<u>4,244.10</u>	<u>4,050.00</u>
<b>Cost of Sales</b>			
Registrations	296.00	408.00	424.00
Transfers	58.00	82.00	84.00
Envelopes	1.87	2.78	10.16
Postage	25.50	40.36	101.60
Duplicates	1.00	12.00	0.00
<b>Total Cost of Sales</b>	<u>382.37</u>	<u>545.14</u>	<u>619.76</u>
<b>Gross Profit</b>	<u>2,510.63</u>	<u>3,698.96</u>	<u>3,430.24</u>
<b>Expenses</b>			
<b>Total Expenses</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
<b>Net Income</b>	<u>\$ 2,510.63</u>	<u>\$ 3,698.96</u>	<u>3,430.24</u>