

Columbia Sheep Breeders Assn
Income Statement
For the Four Months Ending April 30, 2018

	Current Month	Year to Date	Last Year to Date	Year to Date 2018 Budget
Revenues				
Interest Income	\$ 93.87	\$ 407.76	\$ 8.88	300.00
NSS Entries	4,660.00	5,110.00	4,115.00	4,000.00
Web Page Inc	200.00	400.00	0.00	0.00
Registry Income	2,127.72	5,576.05	4,766.70	4,790.32
Total Revenues	<u>7,081.59</u>	<u>11,493.81</u>	<u>8,890.58</u>	<u>9,090.32</u>
Cost of Sales				
Total Cost of Sales	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Gross Profit	<u>7,081.59</u>	<u>11,493.81</u>	<u>8,890.58</u>	<u>9,090.32</u>
Expenses				
Advertising Exp	150.00	900.00	150.00	833.32
Bank Fees	0.00	0.00	81.85	0.00
Insurance Exp	52.87	211.48	211.32	250.00
Jr Assn Exp	750.00	750.00	750.00	750.00
Office Exp	10.19	32.00	15.57	46.64
Postage	67.50	205.19	37.46	120.00
Promotional Items	(250.00)	(250.00)	0.00	1,114.00
Ex Sec Contract Lbr	500.00	2,000.00	2,000.00	2,000.00
PayPal Fees	26.57	29.34	0.00	0.00
Total Expenses	<u>1,307.13</u>	<u>3,878.01</u>	<u>3,246.20</u>	<u>5,113.96</u>
Net Income	<u>\$ 5,774.46</u>	<u>\$ 7,615.80</u>	<u>\$ 5,644.38</u>	<u>3,976.36</u>

For Management Purposes Only

Columbia Sheep Breeders Assn
Balance Sheet
April 30, 2018

	April 30, 2018	April 30, 2017	April 30, 2016
ASSETS			
Current Assets			
Checking - FNB	7,753.26	6,593.83	5,292.04
Savings - FNB	10,065.82	92,040.72	65,005.52
Lawson C/D	3,000.00	3,000.00	3,000.00
CD 100517 - 10.27.18	18,000.00	0.00	0.00
CD 100518 - 1.27.19	18,000.00	0.00	0.00
CD 100519 - 10.27.19	18,000.00	0.00	0.00
CD 100520 - 1.27.20	18,000.00	0.00	0.00
CD 100521 - 10.27.20	18,000.00	0.00	0.00
Accrued Int C/D's	632.76	0.00	0.00
Accounts Receivable	3,291.31	2,251.07	2,137.53
Inventory	227.60	0.00	0.00
Pre-paid Expenses	745.21	634.85	369.85
Total Current Assets	115,715.96	104,520.47	75,804.94
Property and Equipment			
Total Property and Equipment	0.00	0.00	0.00
Other Assets			
Total Other Assets	0.00	0.00	0.00
Total Assets	115,715.96	104,520.47	75,804.94
LIABILITIES AND CAPITAL			
Current Liabilities			
Accounts Payable	577.69	501.30	711.27
Booster Club	5,044.20	2,805.00	995.00
Junior Donations	105.00	0.00	0.00
Futurity Donations-17	0.00	1,750.00	0.00
Futurity Donations-18	1,725.00	50.00	0.00
Futurity Donations-19	75.00	0.00	0.00
National Show Fund	4,868.50	5,368.50	0.00
Banquet tickets	105.00	440.00	0.00
Total Current Liabilities	12,500.39	10,914.80	1,706.27
Long-Term Liabilities			
Total Long-Term Liabilities	0.00	0.00	0.00
Total Liabilities	12,500.39	10,914.80	1,706.27
Capital			
Retained Earnings	95,599.77	87,961.29	68,822.39
Net Income	7,615.80	5,644.38	5,276.28
Total Capital	103,215.57	93,605.67	74,098.67
Total Liabilities & Capital	115,715.96	104,520.47	75,804.94

Unaudited - For Management Purposes Only

All American Registry
Income Statement
For the Four Months Ending April 30, 2018

	Current Month	YTD 2018	YTD 2017	YTD 2018 Budget
Revenues				
Registrations < 24 months	\$ 910.00	\$ 2,635.00	\$ 1,770.00	1,915.00
Registrations > 24 months	18.00	252.00	66.00	0.00
Registrations NM > 24 Months	54.00	54.00	0.00	0.00
Transfers under 60 days	45.00	220.00	185.00	195.00
Transfers over 60 days	49.00	91.00	21.00	0.00
Annual memberships - Senior	1,200.00	3,150.00	3,250.00	3,300.00
Annual memberships - Junior	90.00	150.00	195.00	195.00
New membership - Senior	120.00	260.00	40.00	40.00
New membership - Junior	0.00	20.00	60.00	60.00
Duplicates	3.00	3.00	3.00	0.00
Naming	80.00	90.00	45.00	0.00
Corrections	25.00	25.00	0.00	0.00
SOC	10.00	10.00	10.00	0.00
Write off old accounts	0.00	0.00	(5.00)	0.00
Total Revenues	<u>2,604.00</u>	<u>6,960.00</u>	<u>5,640.00</u>	<u>5,705.00</u>
Cost of Sales				
Registrations	376.00	1,144.00	730.00	766.00
Transfers	32.00	114.00	80.00	78.00
Envelopes	3.30	6.71	4.69	4.93
Postage	42.13	96.39	62.61	65.75
Corrections	10.00	10.00	0.00	0.00
Duplicates	1.00	1.00	1.00	0.00
Total Cost of Sales	<u>464.43</u>	<u>1,372.10</u>	<u>878.30</u>	<u>914.68</u>
Gross Profit	<u>2,139.57</u>	<u>5,587.90</u>	<u>4,761.70</u>	<u>4,790.32</u>
Expenses				
Paypal Fees	11.85	14.62	0.00	0.00
Total Expenses	<u>11.85</u>	<u>14.62</u>	<u>0.00</u>	<u>0.00</u>
Net Income	<u>\$ 2,127.72</u>	<u>\$ 5,573.28</u>	<u>\$ 4,761.70</u>	<u>4,790.32</u>